



## Pack 151 2013 Wreath Sales

### **DATES TO KNOW:**

#### Kickoff

September 20th – Start Selling!

#### Returning Forms and Money

October 21<sup>st</sup> (Monday) - 6:30-7:30 Oneka Elementary- Wolf Den Meeting

October 24<sup>th</sup> (Thursday) - 6:30-7:30 Oneka Elementary- Webel 1 Den Meeting

**FINAL DATE:** October 27th- 5-8pm (Sunday) - Scott Larson's House (Garage)

Address: 12824 Flay Road North, Hugo, MN 55038    Phone: 651-329-1112

#### Wreath Pickup for Delivery

November 22<sup>nd</sup> (Friday) 6-8pm at Kevin Jensen's House

November 23<sup>rd</sup> (Saturday) 8am-Noon at Kevin Jensen's House

Address: 6377 152nd St North, Hugo, MN 55038    Phone: 651-210-1360

*If you cannot make these pickup dates, contact Kevin Jensen (651-210-1360) to make alternate arrangements.*

#### **Contact Info:**

Wreath Chair- Scott Larson 651-329-1112    slarson651@gmail.com

Wreath Co-Chair- Kevin Jensen 651-210-1360    staciekevin2001@yahoo.com

**AWARDS** - 10% of ALL volume sales added to Scouts account, 5% volume to Den account

GOAL: \$400 in Wreath Sales – INCENTIVE: Free Standard Wreath Sales Credit

\$30 added to the Scout Account of the top wreath seller from each Den for Scout Day Camp.

\$100 added to the Scout Account of the top wreath seller overall for Scout Summer Camp.

- The early Scout gets the Wreath Order!

- It is strongly recommended that you wear your uniform when you are fundraising for the pack. It shows pride in the group and immediately identifies your organization which helps promote the sales opportunity.

- It is a good idea to make a plan for selling wreaths. Devise a script to follow when you greet each potential customer. Be sure to identify yourself, who you represent, highlight the product and tell them what the proceeds will go to fund.
  - Scout – "Hi, my name is \_\_\_\_\_ with Hugo Pack 151. Would you like to buy a wreath (or some popcorn) to support scouting?"

- An adult must walk with a scout when selling door to door.
- Scouts should not enter houses or open any gates (do not go into a fenced-in area).

- Customer can be told that they will receive their wreath orders the week of Thanksgiving

- Check to be sure that all order information is correct. It's a good idea to repeat the order and the amount when you are with the customer - so everyone agrees that the order is correct.

- You must be paid for the wreath sales when the order is made. When orders are turned in, the pack requires all money up front. Checks should be made out to "Pack 151". If you receive cash from a customer we ask that you add up all cash receipts and write one check to the pack for that amount.

### Returning Forms and Money- Double Check your Forms!

- Final day to turn in wreath forms is Sunday October 27th
- There are three dates to turn in your wreath forms and money (above). It is recommended that you try to make it to one of the first two dates available. In the past, people showing up on the last day have had to wait longer than expected to settle up with their orders.
- If you cannot make it on any of the dates- Contact Scott Larson to make other arrangements prior to October 27th. All forms must be turned in by October 27th.

### Wreath Pickup for Delivery

- Families are responsible for picking up and delivering their own wreath orders
- Pickup dates are Friday, November 22<sup>nd</sup> (6-8pm) and 23<sup>rd</sup> (8-12pm) at Kevin Jensen's home. We want to provide good and prompt customer service ("A Cub Scout gives Goodwill")
- Wreath orders should be delivered to your customers within a week of pickup